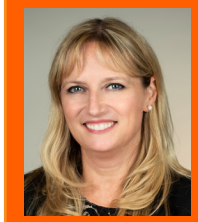
INSTRUCTORS:



Robin Cowper has over 20 years of experience in the mechanical contracting industry and currently serves as the Director of Operations for the Mechanical Contractors Association of Western Washington. Robin has a background in business and language and became a certified Fierce® facilitator in July, 2014.

Leah Gutmann, owner of First Forward Consulting, specializes in a wide variety of training, program development, and consulting services including communications, leadership, emotional intelligence, train-the-trainer, and finance. She has over 10 years of experience in the design, implementation and facilitation of educational programs, classes and seminars. Leah has been a certified Fierce® facilitator since 2014.

"Our work, our relationships, and our lives succeed or fail one conversation at a time. While no single conversation is guaranteed to transform a company, a relationship, or a life, any single conversation can."

MCAWW Board of Education:

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MCA of Western Washington
is proud to sponsor ongoing educational programs and seminars for the benefit of our members:

Project Manager Certification:
CMPM 1
CMPM 2
CMPM 3

Technical Training Series:
Intro to HVAC
HVAC Engineering
Plunging into Plumbing
The Last 10%

Additional Programs:
Mechanical Contracting Leadership (MCL)
Mechanical Service Professional (MSP)
Foreman Training Programs

Sample of Recent, Specialized Seminars:
Introduction to Hydronic Piping
Fierce Conversations
Business Writing
MCCM
Dominate Your Day with MS Outlook
Performing a Commercial Water Audit
...And many more!

For more information, please contact Alyssa Muoio, Programs Coordinator at (206) 442-9029, or via email at amuoio@mcaww.net

MCAWW Board of Education Mission:

Providing MCAWW Members innovative, meaningful learning opportunities

Knowledge ~ Growth ~ Respect

MCA
Mechanical Contractors Association
WESTERN WASHINGTON

MCA of Western Washington
1100 Olive Way, Suite 1250, Seattle, WA
Tel. (206) 442-9029 ~ Fax (206) 442-9364
www.mcaww.net

fierce®

FIERCE CONVERSATIONS

POSITIVE CHANGES THROUGH POWERFUL COMMUNICATION

#503-19-2

October 7 & 8, 2019
7:30 a.m. - 3:30 pm

Presented by

MCA
Mechanical Contractors Association
WESTERN WASHINGTON

fierce®

Fierce Conversations will teach you how to have productive conversations (within your organization, as well as your personal life), that will result in positive outcomes and stronger relationships.

Are you and those around you openly discussing the most important issues... right now?
Or is lack of communication putting your goals at risk?

As a leader—of projects, programs or people—your central function is to ensure conversations drive results, inspire innovation, and support necessary change.

The 2-day Fierce Conversations training program is comprised of the foundation and four modules:

The Foundation | *Set the stage for change.*
Team Conversations | *Create internal think tanks; promote cross-boundary collaboration.*
Coaching Conversations | *Improve decision-making ability and foster self-discovery.*
Delegation Conversations | *Deepen accountability and uncover clear paths for growth.*
Confrontation Conversations | *Strengthen relationships while tackling tough issues.*

SCHEDULE & LOCATION
October 7 & 8, 2019
7:30 a.m. - 3:30 p.m.

MCAWW Training Center
1100 Olive Way, Suite 1250, Seattle, WA 98101

Tuition includes class materials, breakfast, beverages and snacks; lunch on your own.

Registration Deadline: September 13, 2019

REGISTRATION FORM - FIERCE CONVERSATIONS #503-19

(All fields are required; incomplete applications will not be processed).

Name: _____ Title: _____

Firm: _____

Contact Information

Work Phone: _____ Cell: _____

Email: _____

Years of Experience

In the industry: _____ In current role: _____

Supervisor Contact Information

Name: _____ Email: _____

☐ *Check here if you require special accommodations under the American with Disabilities Act.*

Indicate if you have dietary restrictions or food allergies:
_____

☐ *Check here* ***to opt out of*** *the MCAWW E-newsletter, which allows you to stay current on all upcoming classes and events.*

HOW TO REGISTER:

Email completed registration form to: amuoio@mcaww.net

OR mail to:
MCA of Western Washington, 1100 Olive Way, Suite 1250, Seattle, WA 98101

Your firm will be invoiced for payment. Payment is not due until registration is confirmed.

Registration Deadline: September 13, 2019

Class limited to 20 participants
(number of attendees per firm may be limited)

MCA of Western Washington occasionally videotapes, records or photographs events for the purpose of responsibly promoting the association and/or attendance at future events. By registering for this event you agree to allow us to use your name and likeness for such purposes.

DO YOU NEED A FIERCE CONVERSATION?

YES NO